SERFF Tracking Number: ZURC-127625892 State: District of Columbia

Filing Company: Zurich American Insurance Company State Tracking Number:

Company Tracking Number: CW AH 33353

TOI: H04 Health - Blanket Accident / Sickness Sub-TOI: H04.000 Health - Blanket Accident / Sickness

Product Name: Additional Riders For Blanket Accident Insurance For All Other Groups

Project Name/Number: /CW AH 33353

### Rate/Rule Schedule

Schedule Document Name: Affected Form Rate Rate Action Information: Attachments

Numbers: Action:\*

Status: (Separated with commas)

Rating Plan - 50% DC U-BMC-310-A, U-New ZNA03.BMC(01/12) BMC-311-A, U- 300.v1.1.DC.Rate
BMC-313-A, U- 5.50%LR.201201
BMC-314-A U- 19.pdf

BMC-314-A, U-BMC-315-A, U-BMC-316-A, U-BMC-327-A, U-BMC-329-A, U-BMC-332-A, U-BMC-334-A, U-BMC-336-A, U-BMC-345-A, U-BMC-345-A, U-BMC-345-A, U-BMC-346-A

Actuarial Memo - 50% U-BMC-310-A, U-New DC (01/12) BMC-311-A, U-

BMC-313-A, U-BMC-314-A, U-BMC-315-A, U-BMC-321-A, U-BMC-327-A, U-BMC-329-A, U-BMC-330-A, U-

ZNA03.BMC-300.v1.1.DC.Act Memo.50%LR.20 120119.pdf SERFF Tracking Number: ZURC-127625892 State: District of Columbia

Filing Company: Zurich American Insurance Company State Tracking Number:

Company Tracking Number: CW AH 33353

TOI: H04 Health - Blanket Accident /Sickness Sub-TOI: H04.000 Health - Blanket Accident /Sickness

Product Name: Additional Riders For Blanket Accident Insurance For All Other Groups

Project Name/Number: /CW AH 33353

BMC-332-A, U-

BMC-334-A, U-

BMC-336-A, U-

BMC-337-A, U-

BMC-345-A, U-

BMC-346-A

#### **Zurich American Insurance Company**

#### **Rating Structure**

[Higher] Education Benefit Rider Form U-BMC-310-A Common Carrier Benefit Rider Form U-BMC-311-A Carjacking Benefit Rider Form U-BMC-313-A Felonious Assault Benefit Rider Form U-BMC-314-A Rehabilitation Benefit Rider Form U-BMC-315-A Seat Belt [Air Bag] Benefit Rider Form U-BMC-316-A Critical Illness Benefit Rider Form U-BMC-321-A Coma Benefit Rider Form U-BMC-327-A Emergency Treatment Benefit Rider Form U-BMC-329-A Funeral Expense Benefit Rider Form U-BMC-330-A In-Hospital Indemnity Benefit Rider Form U-BMC-332-A Personal Property Benefit Rider Form U-BMC-334-A Terrorism Benefit Rider Form U-BMC-336-A Travel Assistance Program Rider Form U-BMC-337-A No Claim Discount Rider Form U-BMC-345-A Wellness Benefit Rider Form U-BMC-346-A

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#### **Premium Calculations**

(1)	Higher Education Benefit	[Table 4 Factor] x [Table 3 Rate] x [Higher Education Benefit ÷ 1,000]
(2)	Common Carrier Benefit	[Table 5 Factor] x [Table 3 Rate] x [Common Carrier Benefit ÷ 1,000]
(3)	Carjacking Benefit	[Table 6 Factor] x [Table 3 Rate] x [Carjacking Benefit ÷ 1,000]
(4)	Felonious Assault Benefit	[Table 7 Factor] x [Table 3 Rate] x [Felonious Assault Benefit ÷ 1,000]
(5)	Rehabilitation Benefit	[Table 8 Factor] x [Table 3 Rate] x [Rehabilitation Benefit ÷ 1,000]
(6)	Seat Belt/Air Bag Benefit	[Table 9 Factor] x [Table 3 Rate] x [Seat Belt/Air Bag Benefit ÷ 1,000]
(7)	Critical Illness Benefit	[Table 10 Rate] x [Table 11 Factor] x [Critical Illness Benefit ÷ 1,000]
(8)	Coma Benefit	[Table 12 Rate] x [Table 2 Factor] x [Coma Benefit ÷ 1000]
(9)	Emergency Treatment Benefit	[Table 13 Rate] x [Table 2 Factor] x [Emergency Treatment Benefit ÷ 1000]
(10)	Funeral Expense Benefit	[Table 14 Rate] x [Table 2 Factor] x [Funeral Expense Benefit ÷ 1000]
(11)	In-Hospital Indemnity Benefit	[Table 15 Rate] x [Table 2 Factor] x [In-Hospital Indemnity ÷ 100]
(12)	Personal Property Benefit	[Table 16 Rate] x [Table 17 Factor] x [Table 18 Factor] x [Table 2 Factor]
(13)	Terrorism Benefit	[Table 19 Rate] x [Terrorism Benefit ÷ 1000]
٠,	Travel Assistance Program	[Table 20 Rate] x [Table 2 Factor]
(15)	Wellness Benefit	[Table 22 Rate] x [Table 23 Factor] x [Wellness Benefit ÷ 50]
(40)	T. (10 % D. )	(4) (9) (9) (4) (5) (9) (7) (9) (9) (44) (44) (46) (44) (45)
(16)	Total Daily Premium per Person	(1) + (2) + (3) + (4) + (5) + (6) + (7) + (8) + (9) + (10) + (11) + (12) + (13) + (14) + (15)
(17)	Total Premium per Person	(16) x [Table 21 Factor] x [Table 24 Factor] x [Table 25 Factor]
( )	, , , , , , , , , , , , , , , , , , ,	( ), ( )
(18)	Total Premium for Blanket Group	(17) x Number of People

Additional rate adjustments are made for group and participant characteristics that deviate from the standard assumptions.

# Zurich American Insurance Company Blanket Accident Insurance Policy Classification of Risks

#### Table 1

### Risk Category A

Adult Study Schools Exhibits Fashion Shows

Alter Boys Glee Clubs

American Legion Golden Age Clubs
Bible Schools Instrumental Groups

Bingo Associations Jaycees

Bluebirds Junior Chamber of Commerce

B'nai Brith Kiwanis Clubs

Booster Clubs Knights of Columbus Brownie Scouts Lutheran Leagues

Card Clubs P.T.A.

Catholic Youth Organizations (non-athletic) Radio Clubs
Choral Concert Groups Rainbow Girls

Church Congregations
Citizen Band (CB) Clubs
Civic Clubs
Concert Groups

Royal Ambassadors
Self-Help Programs
Senior Citizens Clubs
Veterans of Foreign Wars

Conferences Webelos
Dance Clubs Youth Choirs

**Discussion Groups** 

### Risk Category B

Amateur Theater Exchange Clubs

Baton Marching Groups 4-H Clubs

Beauty Contests & Pageants Future Farmers of America

Bugle Corps Garden Clubs

Business Schools Handicapped Child Programs

Child Development Centers Hay Rides

Christian Day Schools Head Start Programs

Church Pre-Schools Majorettes

Church Youth Groups Marching Groups

Dance Schools Pageants

Nurseries, Kindergartens & Play Schools Safety Patrol Schools

Dog Clubs Senior Class Trips

Drill Teams Youth Activities (excluding sports)

Drum/Bugle Corps

# Zurich American Insurance Company Blanket Accident Insurance Policy Classification of Risks

### Table 1

### Risk Category C

Archery Clubs

Bicycle Clubs

Boys Clubs (non-athletic)

Community Centers (non-athletic)

Country Club

Golf Clubs

Recreation Centers

Roller Skating Centers

Soap Box Derbies

Social Centers

Summer Playgrounds

Youth Social Centers

Ice Skating Clubs

### Risk Category D

Auto Clubs

Boat Trips

Girl Scouts

Boating Clubs

Campfire Girls

Candy Stripers

Charity Workers

Church Activities

Fund Raising Drives

Girl Scouts

Hospital Auxiliary

Karting Clubs

Key Clubs

Swimming Clubs

Volunteer Service Organizations

Cub Scouts Yacht Clubs

Festivals

### Risk Category E

Big Brothers Picnics or Organizational Outings
Conventions Rod and Gun Clubs
Gun Clubs Skeet, Trap or Turkey Shoots
Horseback Riding Clubs Sportsman's Clubs

Hunting Clubs Trips and Tours

Motor Clubs Volunteer Construction or Repair Workers

### Risk Category F

Alligator Wrestlers Judo Schools Athletic Associations or Clubs Playgrounds

Bowling Clubs Circus Amateurs Sports Tournaments and Meets

# Zurich American Insurance Company Blanket Accident Insurance Policy Classification of Risks

Table 1

Risk Category G

Auto Mechanics Schools Training Programs
Flagpole Sitters Science Field Study
Harness Racing Technical Schools

Hiking Clubs Vocational Training Programs

Manual Training Schools Welding Schools

Rehabilitation

Risk Category H

Backpacking Clubs Ski Clubs (including water skiing)

Outward-Bound Program Student Drivers

**Pathfinders** 

Risk Category I

Jai Alai Scuba Diving

Risk Category J

Go-Karting Skateboarding Clubs
Minibike Clubs Snowmobile Clubs

Risk Category K

Aerialists Rodeo
Bungee Jumping Sky Divers

**Parachutists** 

Note: For other activities that are not listed, the class that best represents the activity will be chosen. For groups in which more than one class of activity is involved, each activity is rated separately.

# Zurich American Insurance Company Blanket Accident Insurance Policy Risk Category Adjustment

Table 2

	Risk
Risk Category	Factor
Α	0.095
В	0.143
С	0.238
D	0.381
E	0.619
F	1.000
G	1.667
Н	2.857
	4.762
J	7.857
K	13.333

# Zurich American Insurance Company Blanket Accident Insurance Policy Form U-BMC-300-A Daily Premium per \$1,000

Table 3 - Accidental Death Benefit

	Daily Premium
Risk Category	Per \$1,000
Α	0.00346
В	0.00520
С	0.00866
D	0.01386
E	0.02254
F	0.03640
G	0.06068
Н	0.10400
I	0.17334
J	0.28600
K	0.48532

# Zurich American Insurance Company Higher Education Benefit U-BMC-310-A Daily Premiums

Table 4

		Average	
	Unit of	Percent of	Percent of Accidental
Benefit	Principle Sum	Principle Sum	Death Rate*
Higher Education Benefit	\$1,000	10%	10.00%

<sup>\*</sup>Pro-Rate for Other Benefit Percentages

7 teolaethal Beath Belletit (Table e)			
	Daily Premium		
Risk Category	Per \$1,000		
Α	0.00346		
В	0.00520		
С	0.00866		
D	0.01386		
E	0.02254		
F	0.03640		
G	0.06068		
Н	0.10400		
I	0.17334		
J	0.28600		
K	0.48532		

# Zurich American Insurance Company Common Carrier Benefit U-BMC-311-A Daily Premiums

Table 5

		Average	
	Unit of	Percent of	Percent of Accidental
Benefit	Principle Sum	Principle Sum	Death Rate*
Common Carrier Benefit	\$1,000	50%	1.10%

<sup>\*</sup>Pro-Rate for Other Benefit Percentages

7 toolderital Death Deficit (Table 6)			
	Daily Premium		
Risk Category	Per \$1,000		
А	0.00346		
В	0.00520		
С	0.00866		
D	0.01386		
E	0.02254		
F	0.03640		
G	0.06068		
Н	0.10400		
I	0.17334		
J	0.28600		
K	0.48532		

# Zurich American Insurance Company Carjacking Benefit U-BMC-313-A Daily Premiums

Table 6

		Average	
	Unit of	Percent of	Percent of Accidental
Benefit	Principle Sum	Principle Sum	Death Rate*
Carjacking Benefit	\$1,000	10%	0.02%

<sup>\*</sup>Pro-Rate for Other Benefit Percentages

Accidental Death Deficit (Table 3)				
	Daily Premium			
Risk Category	Per \$1,000			
Α	0.00346			
В	0.00520			
С	0.00866			
D	0.01386			
E	0.02254			
F	0.03640			
G	0.06068			
Н	0.10400			
	0.17334			
J	0.28600			
K	0.48532			
J K	0.28600			

# Zurich American Insurance Company Felonious Assault Benefit U-BMC-314-A Daily Premiums

Table 7

	Unit of	Percent of	Percent of Accidental
Benefit	Principle Sum	Principle Sum	Death Rate*
Felonious Assault Benefit	\$1,000	10%	0.30%

<sup>\*</sup>Pro-Rate for Other Benefit Percentages

7 tooldontal Boath Bollott (Table 6)			
	Daily Premium		
Risk Category	Per \$1,000		
Α	0.00346		
В	0.00520		
C	0.00866		
D	0.01386		
E	0.02254		
F	0.03640		
G	0.06068		
Н	0.10400		
1	0.17334		
J	0.28600		
K	0.48532		

# Zurich American Insurance Company Rehabilitation Benefit U-BMC-315-A Daily Premiums

Table 8

	Unit of	Percent of	Percent of Accidental
Benefit	Principle Sum	Principle Sum	Death Rate
Rehabilitation Benefit	\$1,000	10%	0.30%

	t (Table 6)
	Daily Premium
Risk Category	Per \$1,000
А	0.00346
В	0.00520
С	0.00866
D	0.01386
E	0.02254
F	0.03640
G	0.06068
Н	0.10400
	0.17334
J	0.28600
K	0.48532

# Zurich American Insurance Company Seat Belt/Air Bag Benefit U-BMC-316-A Daily Premiums

Table 9

		Average	Percent of Accidental
	Unit of	Percent of	Percent of Accidental
Benefit	Principle Sum	Principle Sum	Death Rate*
Seat Belt/Air Bag Benefit	\$1,000	10%	2.30%

<sup>\*</sup>Pro-Rate for Other Benefit Percentages

	Daily Premium
Risk Category	Per \$1,000
А	0.00346
В	0.00520
С	0.00866
D	0.01386
E	0.02254
F	0.03640
G	0.06068
Н	0.10400
	0.17334
J	0.28600
K	0.48532

#### Zurich American Insurance Company Critical Illness Coverage U-BMC-321-A Daily Premiums

Table 10a

					Table 10a	Daily Premio				
D = = = ##	A 44 = i = = = 1 A = =	1.1-14	0		Kidaan Fallosa		Major Organ	Danahasia	Ctralia	Tatal
Benefit Critical Illness	Attained Age <18	Unit 1,000	0.00053	Heart Attack 0.00029	Kidney Failure 0.00006	0.00021	Transplant 0.00031	Paralysis 0.00009	0.00006	Total 0.00155
Chilical lilitess	18	1,000	0.00099	0.00029	0.00013	0.00021	0.00031	0.00003	0.00006	0.00133
	19	1,000	0.00109	0.00029	0.00015	0.00021	0.00037	0.00021	0.00006	0.00223
	20	1,000	0.00119	0.00029	0.00016	0.00021	0.00039	0.00024	0.00006	0.00254
	21	1,000	0.00129	0.00034	0.00018	0.00021	0.00040	0.00024	0.00008	0.00274
	22	1,000	0.00139	0.00040	0.00020	0.00021	0.00041	0.00023	0.00010	0.00294
	23	1,000	0.00156	0.00045	0.00022	0.00021	0.00041	0.00023	0.00012	0.00320
	24	1,000	0.00174	0.00051	0.00023	0.00021	0.00040	0.00023	0.00014	0.00346
	25	1,000	0.00191	0.00056	0.00025	0.00021	0.00040	0.00022	0.00016	0.00371
	26	1,000	0.00209	0.00062	0.00028	0.00022	0.00040	0.00021	0.00018	0.00400
	27	1,000	0.00226	0.00067	0.00031	0.00022	0.00039	0.00020	0.00020	0.00425
	28	1,000	0.00251	0.00073	0.00034	0.00022	0.00039	0.00019	0.00022	0.00460
	29	1,000	0.00277	0.00078	0.00037	0.00022	0.00039	0.00018	0.00024	0.00495
	30	1,000	0.00302	0.00084	0.00040	0.00022	0.00043	0.00017	0.00026	0.00534
	31	1,000	0.00328	0.00106	0.00043	0.00022	0.00047	0.00016	0.00042	0.00604
	32	1,000	0.00353	0.00129	0.00046	0.00022	0.00052	0.00015	0.00058	0.00675
	33	1,000	0.00394	0.00151	0.00049	0.00022	0.00056	0.00014	0.00074	0.00760
	34	1,000	0.00434	0.00174	0.00051	0.00022	0.00060	0.00013	0.00089	0.00843
	35	1,000	0.00475	0.00196	0.00054	0.00022	0.00064	0.00013	0.00105	0.00929
	36	1,000	0.00515	0.00219	0.00060	0.00023	0.00069	0.00013	0.00121	0.01020
	37	1,000	0.00556	0.00241	0.00065	0.00023	0.00073	0.00014	0.00137	0.01109
	38	1,000	0.00632	0.00264	0.00071	0.00023	0.00077	0.00015	0.00153	0.01235
	39	1,000	0.00709	0.00286	0.00076	0.00023	0.00081	0.00015	0.00168	0.01358
	40 41	1,000 1,000	0.00785 0.00861	0.00309 0.00372	0.00082 0.00087	0.00023 0.00023	0.00084 0.00087	0.00016 0.00018	0.00184 0.00231	0.01483 0.01679
	42	1,000	0.00938	0.00372	0.00087	0.00023	0.00087	0.00018	0.00231	0.01878
	43	1,000	0.01061	0.00500	0.00098	0.00023	0.00091	0.00019	0.00276	0.02121
	43	1,000	0.01183	0.00564	0.00103	0.00023	0.00094	0.00020	0.00325	0.02364
	45	1,000	0.01103	0.00504	0.00103	0.00023	0.00097	0.00022	0.00372	0.02608
	46	1,000	0.01300	0.00628	0.00109	0.00023	0.00100	0.00023	0.00419	0.02857
	47	1,000	0.01550	0.00755	0.00122	0.00024	0.00103	0.00024	0.00512	0.03108
	48	1,000	0.01753	0.00819	0.00149	0.00024	0.00109	0.00026	0.00559	0.03439
	49	1,000	0.01956	0.00883	0.00163	0.00024	0.00112	0.00027	0.00606	0.03771
	50	1,000	0.02158	0.00947	0.00176	0.00024	0.00123	0.00028	0.00653	0.04109
	51	1,000	0.02344	0.01052	0.00190	0.00024	0.00134	0.00030	0.00708	0.04482
	52	1,000	0.02529	0.01157	0.00203	0.00024	0.00144	0.00031	0.00763	0.04851
	53	1,000	0.02822	0.01262	0.00217	0.00024	0.00155	0.00033	0.00819	0.05332
	54	1,000	0.03115	0.01367	0.00230	0.00024	0.00166	0.00034	0.00874	0.05810
	55	1,000	0.03408	0.01472	0.00244	0.00024	0.00176	0.00036	0.00929	0.06289
	56	1,000	0.03699	0.01575	0.00268	0.00025	0.00187	0.00036	0.00984	0.06774
	57	1,000	0.03990	0.01678	0.00292	0.00025	0.00198	0.00037	0.01040	0.07260
	58	1,000	0.04416	0.01780	0.00316	0.00025	0.00198	0.00037	0.01095	0.07867
	59	1,000	0.04841	0.01883	0.00339	0.00025	0.00198	0.00038	0.01150	0.08474
	60	1,000	0.05265	0.01985	0.00363	0.00025	0.00198	0.00038	0.01205	0.09079
	61 62	1,000 1,000	0.05688 0.06110	0.02117 0.02248	0.00387 0.00411	0.00025 0.00025	0.00198 0.00198	0.00039 0.00040	0.01348 0.01491	0.09802 0.10523
	63	1,000	0.06585	0.02248	0.00411	0.00025	0.00198	0.00040	0.01634	0.10523
	64	1,000	0.07058	0.02579	0.00440	0.00025	0.00177	0.00041	0.01634	0.12038
	65	1,000	0.07529	0.02640	0.00497	0.00025	0.00137	0.00042	0.01777	0.12036
	66	1,000	0.08000	0.02770	0.00526	0.00025	0.00116	0.00044	0.02062	0.13543
	67	1,000	0.08469	0.02900	0.00555	0.00025	0.00095	0.00045	0.02205	0.14294
	68	1,000	0.08957	0.03029	0.00576	0.00025	0.00075	0.00046	0.02348	0.15056
	69	1,000	0.09445	0.03158	0.00598	0.00025	0.00054	0.00046	0.02491	0.15817
	70	1,000	0.09932	0.03286	0.00619	0.00025	0.00054	0.00047	0.02634	0.16597
	71	1,000	0.10419	0.03528	0.00640	0.00025	0.00054	0.00057	0.03179	0.17902
	72	1,000	0.10905	0.03769	0.00661	0.00025	0.00054	0.00067	0.03725	0.19206
	73	1,000	0.11189	0.04010	0.00683	0.00025	0.00054	0.00076	0.04270	0.20307
	74	1,000	0.11473	0.04250	0.00704	0.00025	0.00054	0.00086	0.04816	0.21408
	75	1,000	0.11756	0.04489	0.00725	0.00025	0.00054	0.00095	0.05361	0.22505
	76	1,000	0.12056	0.04727	0.00721	0.00025	0.00054	0.00105	0.05907	0.23595
	77	1,000	0.12357	0.04965	0.00717	0.00025	0.00054	0.00114	0.06452	0.24684
	78	1,000	0.12377	0.05202	0.00713	0.00025	0.00054	0.00124	0.06998	0.25493
	79	1,000	0.12397	0.05439	0.00708	0.00025	0.00054	0.00133 0.00143	0.07543	0.26299
	80 81	1,000	0.12418 0.12438	0.05674 0.05674	0.00704 0.00700	0.00025 0.00025	0.00054 0.00054	0.00143	0.08089 0.08089	0.27107 0.27123
	81 82	1,000 1,000	0.12438 0.12459	0.05674	0.00700	0.00025	0.00054	0.00143	0.08089	0.27123
	83	1,000	0.12459	0.05674	0.00695	0.00025	0.00054	0.00143	0.08089	0.27139
	83 84	1,000	0.12459	0.05674	0.00695	0.00025	0.00054	0.00143	0.08089	0.27139
	85	1,000	0.12459	0.05674	0.00695	0.00025	0.00054	0.00143	0.08089	0.27139
	86	1,000	0.12459	0.05674	0.00695	0.00025	0.00054	0.00143	0.08089	0.27139
	87	1,000	0.12459	0.05674	0.00695	0.00025	0.00054	0.00143	0.08089	0.27139
	88	1,000	0.12459	0.05674	0.00695	0.00025	0.00054	0.00143	0.08089	0.27139
	89	1,000	0.12459	0.05674	0.00695	0.00025	0.00054	0.00143	0.08089	0.27139
U					composite basis to					

Rates may be quoted on an age-specific basis or may be quoted on an age-banded or composite basis to reflect the expected demographics of specific groups or markets.

Adjustment Factors

Table 11

Table 11				
Waiting Period	Factor			
30 Days	1.14			
60 Days	1.11			
90 Days	1.08			
120 Days	1.05			
150 Days	1.03			
180 Dave	1.00			

#### Zurich American Insurance Company Critical Illness Coverage U-BMC-321-A Daily Premiums

Table 10b

						Daily Premi	um per Unit			
							Major Organ			
Benefit	Age Band	Unit	Cancer	Heart Attack	Kidney Failure	Loss of Limbs	Transplant	Paralysis	Stroke	Total
Critical Illness	<18	1,000	\$0.0005	\$0.0003	\$0.0001	\$0.0002	\$0.0003	\$0.0001	\$0.0001	\$0.0016
	18-24	1,000	\$0.0014	\$0.0004	\$0.0002	\$0.0002	\$0.0004	\$0.0002	\$0.0001	\$0.0029
	25-29	1,000	\$0.0023	\$0.0007	\$0.0003	\$0.0002	\$0.0004	\$0.0002	\$0.0002	\$0.0043
	30-34	1,000	\$0.0035	\$0.0013	\$0.0005	\$0.0002	\$0.0005	\$0.0002	\$0.0006	\$0.0068
	35-39	1,000	\$0.0056	\$0.0024	\$0.0007	\$0.0002	\$0.0007	\$0.0001	\$0.0014	\$0.0111
	40-44	1,000	\$0.0094	\$0.0044	\$0.0009	\$0.0002	\$0.0009	\$0.0002	\$0.0028	\$0.0188
	45-49	1,000	\$0.0155	\$0.0076	\$0.0014	\$0.0002	\$0.0011	\$0.0003	\$0.0051	\$0.0311
	50-54	1,000	\$0.0253	\$0.0116	\$0.0020	\$0.0002	\$0.0014	\$0.0003	\$0.0076	\$0.0485
	55-59	1,000	\$0.0399	\$0.0168	\$0.0029	\$0.0003	\$0.0020	\$0.0004	\$0.0104	\$0.0726
	60-64	1,000	\$0.0611	\$0.0225	\$0.0041	\$0.0003	\$0.0020	\$0.0004	\$0.0149	\$0.1052
	65-69	1,000	\$0.0847	\$0.0290	\$0.0056	\$0.0003	\$0.0010	\$0.0005	\$0.0221	\$0.1429
	70-74	1,000	\$0.1091	\$0.0377	\$0.0066	\$0.0003	\$0.0005	\$0.0007	\$0.0373	\$0.1921
	75-79	1,000	\$0.1236	\$0.0497	\$0.0072	\$0.0003	\$0.0005	\$0.0011	\$0.0645	\$0.2468
	80-84	1,000	\$0.1246	\$0.0567	\$0.0070	\$0.0003	\$0.0005	\$0.0014	\$0.0809	\$0.2714
	85-89	1,000	\$0.1246	\$0.0567	\$0.0070	\$0.0003	\$0.0005	\$0.0014	\$0.0809	\$0.2714

Adjustment Factors

Table 11

Waiting Period	Factor
30 Days	1.14
60 Days	1.11
90 Days	1.08
120 Days	1.05
150 Days	1.03
180 Days	1.00

#### Zurich American Insurance Company Coma Benefit U-BMC-327-A Risk Category F Daily Premiums

Table 12a Daily Premiums, per \$1,000 Monthly Benefit

Table 12b
Daily Premiums, per \$1,000 Lump Sum

Daily 1 Territarins,	per wri,000 Month		
Benefit	Daily	Benefit	Daily
Period	Premium	Period	Premium
(Months)	per \$1,000	(Months)	per \$1,000
1	0.00273	51	0.10876
2	0.00541	52	0.11054
3	0.00806	53	0.11230
4	0.01067	54	0.11406
5	0.01325	55	0.11581
6	0.01578	56	0.11755
7	0.01828	57	0.11928
8	0.02075	58	0.12100
9	0.02317	59	0.12271
10	0.02557	60	0.12442
11	0.02792	61	0.12611
12	0.03026	62	0.12780
13	0.03257	63	0.12948
14	0.03487	64	0.13115
15	0.03714	65	0.13281
16	0.03940	66	0.13446
17	0.04163	67	0.13611
18	0.04385	68	0.13774
19	0.04604	69	0.13937
20	0.04822	70	0.14099
21	0.05037	71	0.14261
22	0.05057	72	0.14421
23	0.05251	73	0.14581
23	0.05463	73 74	0.14739
25	0.05882	75 76	0.14898
26	0.06090	76 77	0.15055
27	0.06296	77	0.15211
28	0.06501	78 70	0.15367
29	0.06704	79	0.15522
30	0.06906	80	0.15677
31	0.07107	81	0.15830
32	0.07306	82	0.15983
33	0.07505	83	0.16135
34	0.07701	84	0.16287
35	0.07897	85	0.16438
36	0.08091	86	0.16587
37	0.08284	87	0.16737
38	0.08476	88	0.16885
39	0.08667	89	0.17033
40	0.08857	90	0.17180
41	0.09046	91	0.17327
42	0.09234	92	0.17472
43	0.09420	93	0.17617
44	0.09606	94	0.17762
45	0.09790	95	0.17905
46	0.09974	96	0.18048
47	0.10156	97	0.18190
48	0.10337	98	0.18332
49	0.10518	99	0.18473
50	0.10697	100	0.18613

Daily Premiums, per \$1,000 Lump Sum			
Waiting	Daily		
Period	Premium		
(Months)	per \$1,000		
12	0.00243		
13	0.00241		
14	0.00240		
15	0.00238		
16	0.00237		
17	0.00235		
18	0.00234		
19	0.00232		
20	0.00231		
21	0.00229		
22	0.00228		
23	0.00226		
24	0.00225		
25	0.00224		

For Monthly Benefit followed by a Lump Sum Benefit, add the Lump Sum and Monthly Benefits above.

Risk Category Adjustment (Table 2)

Thor oatogory rajaotinoni (Tablo I			
	Risk		
Risk Category	Factor		
Α	0.095		
В	0.143		
С	0.238		
D	0.381		
E	0.619		
F	1.000		
G	1.667		
Н	2.857		
İ	4.762		
J	7.857		
K	13.333		

# Zurich American Insurance Company Emergency Treatment Benefit U-BMC-329-A Risk Category F Daily Premiums

Table 13

		Daily Premium per
Benefit	Unit	Unit
Emergency Treatment Benefit	\$1,000	\$2.67

Risk Category Adjustment (Table 2)

There exitegery riajustinient (Table	,
	Risk
Risk Category	Factor
А	0.095
В	0.143
С	0.238
D	0.381
E	0.619
F	1.000
G	1.667
Н	2.857
1	4.762
J	7.857
K	13.333

# Zurich American Insurance Company Funeral Expense Benefit U-BMC-330-A Daily Premiums

Table 14 - Funeral Expense Benefit

	Daily Premium
Risk Category	Per \$1,000
А	0.00346
В	0.00520
С	0.00866
D	0.01386
Е	0.02254
F	0.03640
G	0.06068
Н	0.10400
	0.17334
J	0.28600
K	0.48532

### Zurich American Insurance Company In-Hospital Indemnity Benefit U-BMC-332-A Risk Category F Daily Premiums

Table 15

Waiting	Daily	
Period	Premiums	
(Days)	per \$100 daily benefit	
0	0.29199	
1	0.21080	
2	0.12925	
3	0.07602	
4	0.04676	
5	0.03118	
6	0.02174	
7	0.01527	
8	0.01127	
9	0.00868	
10	0.00682	
11	0.00550	
12	0.00454	
13	0.00377	
14	0.00311	
15	0.00264	
16	0.00226	
17	0.00196	
18	0.00171	
19	0.00151	
20	0.00128	
21	0.00105	
22	0.00082	
23	0.00075	
24	0.00069	
25	0.00062	
26	0.00055	
27	0.00049	
28	0.00045	
29	0.00042	
30	0.00038	

Risk Category Adjustment (Table 2)

	Risk
Risk Category	Factor
Α	0.095
В	0.143
С	0.238
D	0.381
E	0.619
F	1.000
G	1.667
Н	2.857
I	4.762
J	7.857
K	13.333

### Zurich American Insurance Company Personal Property Benefit U-BMC-334-A Risk Category F Daily Premiums

Table 16

		Daily Premium
Benefit	Unit	per Unit
Personal Property Benefit	Per Person	\$0.40

### Adjustment Factors

Table 17

Deductible	Factor
\$0	1.00
\$50	0.90
\$100	0.80
\$150	0.70
\$200	0.60
\$250	0.50

Table 18

Maximum	Factor
\$50	0.10
\$250	0.50
\$500	1.00
\$1,000	1.50
\$2,500	2.25
\$5,000	3.50

Risk Category Adjustment (Table 2)

	,
	Risk
Risk Category	Factor
Α	0.095
В	0.143
С	0.238
D	0.381
E	0.619
F	1.000
G	1.667
Н	2.857
	4.762
J	7.857
K	13.333
K	13.333

# Zurich American Insurance Company Terrorism Benefit U-BMC-336-A Daily Premiums

### Table 19

		Daily Premium	Daily Premium
Benefit	Unit	Inside US	Outside US
Accidental Death	\$1,000	\$0.000011	\$0.00011
All Other Covered Injuries	\$1,000	\$0.000046	\$0.00046

### Zurich American Insurance Company Travel Assistance Plan U-BMC-337-A Risk Category F Daily Premiums

Table 20

Benefit	Daily Premium*
Travel Assistance Plan	\$1.69

<sup>\*</sup>Based on \$5,000 maximum benefit. Prorate for other maximum benefits.

Risk Category Adjustment (Table 2)

Thor Category Tajacament (Tas	- /
	Risk
Risk Category	Factor
Α	0.095
В	0.143
С	0.238
D	0.381
Е	0.619
F	1.000
G	1.667
Н	2.857
I	4.762
J	7.857
K	13.333

### Zurich American Insurance Company No Claim Discount U-BMC-345-A Annual Premium Rate Load Factors\*

Table 21

Premium	Number of Years Claims Free to Qualify for Bonus				
Reduction	1 Year	2 Year	3 Year	4 Year	5 Year
5%	0.0126	0.0069	0.0043	0.0027	0.0017
10%	0.0252	0.0138	0.0087	0.0055	0.0034
15%	0.0379	0.0207	0.0130	0.0082	0.0052
20%	0.0505	0.0276	0.0174	0.0110	0.0069

<sup>\*</sup> Load factors should be multiplied by the total premium of all benefits covered by the No Claim Discount rider.

# Zurich American Insurance Company Wellness Benefit U-BMC-346-A Daily Premiums

Table 22

			Daily Premium
Benefit	Tier	Unit	per Unit
Wellness Benefit	Insured Only	\$50, Max 1 Test	\$0.074
	Spouse Only	\$50, Max 1 Test	\$0.074
	Child Only	\$50, Max 1 Test	\$0.055
	Insured + Spouse	\$50, Max 2 Tests	\$0.147
	Insured + Child(ren)	\$50, Max 2 Tests	\$0.100
	Family	\$50, Max 2 Tests	\$0.187

### Adjustment Factors

Table 23

Waiting Period	Factor
1 Month	1.14
2 Months	1.11
3 Months	1.08
4 Months	1.05
5 Months	1.03
6 Months	1.00

# Zurich American Insurance Company Blanket Accident Insurance Policy Daily Rate Conversion Factors

Table 24

Term of Coverage	Term Conversion Factor
1 - 9 Days	Actual Number
10 - 19 Days	15
20 - 29 Days	20
30 - 39 Days	25
40 - 49 Days	30
50 - 59 Days	35
60 - 74 Days	40
75 - 89 Days	45
90 - 365 Days	50

### Zurich American Insurance Company Blanket Accident Insurance Policy Premium Contribution Rating Factor

Table 25

Premium Paid*	Rating Factor
Entirely by Blanket Group Policyholder	1.00
Entirely by Insured (Blanket Group Member)	1.25

<sup>\*</sup>Note: If the policyholder and insured each contribute towards the premium, a rating factor from 1.00 to 1.25 will be used to account for anti-selection. The rating factor will be given by linear interpolation.

# **Zurich American Insurance Company**

#### Actuarial Memorandum

[Higher] Education Benefit Rider Form U-BMC-310-A Common Carrier Benefit Rider Form U-BMC-311-A Carjacking Benefit Rider Form U-BMC-313-A Felonious Assault Benefit Rider Form U-BMC-314-A Rehabilitation Benefit Rider Form U-BMC-315-A Seat Belt [Air Baq] Benefit Rider Form U-BMC-316-A Critical Illness Benefit Rider Form U-BMC-321-A Coma Benefit Rider Form U-BMC-327-A Emergency Treatment Benefit Rider Form U-BMC-329-A Funeral Expense Benefit Rider Form U-BMC-330-A In-Hospital Indemnity Benefit Rider Form U-BMC-332-A Personal Property Benefit Rider Form U-BMC-334-A Terrorism Benefit Rider Form U-BMC-336-A Travel Assistance Program Rider Form U-BMC-337-A No Claim Discount Rider Form U-BMC-345-A Wellness Benefit Rider Form U-BMC-346-A

### 1. Scope & Purpose

This Actuarial Memorandum describes the benefits provided in these new blanket policy riders. This memorandum supports the rates being filed. These are new forms attached to the individual accident insurance policy form U-BMC-300-A that has been previously filed and approved in this state. This memorandum is not intended to be used for any other purpose.

### 2. Benefit Description

This section contains a brief description of the benefits provided by these riders. A detailed description of the benefits and limitations are identified in the rider forms.

The base blanket policy consists of an accidental death benefit with the option of an accidental dismemberment benefit. Additional optional benefits can be added to the base policy as riders.

<u>Higher Education Benefit</u> Pays a specified percentage of the insured's principal sum shown on the benefit schedule annually for a specified period of time if the covered dependent child continues his or her education and the insured suffers an injury resulting in a covered loss which is payable under the accidental death benefit.

Common Carrier Benefit Pays an additional benefit equal to a specified percentage of the insured's principal sum if the insured suffers an injury resulting in a covered loss under the accidental death benefit or the

50% DC January 2012

accidental dismemberment benefit provided that the insured receives an injury while in, on, boarding, or getting off a common carrier.

<u>Carjacking Benefit</u> Pays a specified percentage of the insured's principal sum if the insured suffers an injury resulting in a covered loss, which is payable under the accidental death or accidental dismemberment benefit, as a direct result of an accident occurring during a carjacking of a private passenger automobile that the insured was operating, getting in or out of, or riding as a passenger.

<u>Felonious Assault Benefit</u> Pays a specified percentage of the insured's principal sum if the insured suffers an injury resulting in a covered loss, which is payable under the accidental death or accidental dismemberment benefit, as a result of a violent or criminal act.

Rehabilitation Benefit Pays actual expenses for rehabilitation training up to a specified limit if the insured suffers an injury resulting in a covered loss which is payable under the accidental dismemberment benefit.

<u>Seat Belt/Air Bag Benefit</u> Pays a specified percentage of the insured's principal sum if the insured suffers an injury resulting in death and is the result of an automobile accident provided the insured was wearing a seatbelt. An additional benefit is paid equal to a specified percentage of the insured's principal sum if the automobile was equipped with an airbag.

<u>Critical Illness Coverage:</u> Pays the coverage amount shown in the schedule if the covered person is diagnosed by a physician as having a covered condition. Covered conditions may include cancer, heart attack, kidney failure, loss of limbs, major organ transplant, paralysis, and/or stroke.

<u>Coma Benefit:</u> Pays a specified percentage of the coma benefit amount for a specified number of months shown on the benefit schedule if an insured person's injury results in a coma after the waiting period has been satisfied.

<u>Emergency Treatment Benefit:</u> Pays the amount shown in the schedule if an insured person's injury results in a covered loss and the insured is required to receive medically necessary emergency treatment in the emergency room of a hospital.

<u>Funeral Expense Benefit:</u> Pays an additional funeral expense benefit shown in the benefit schedule if an insured person's injury results in death.

<u>In-Hospital Indemnity Benefit:</u> Pays the amount shown in the schedule for a specified number of months in the insured suffers an injury that results in a hospital confinement for more than a specified number of days.

<u>Personal Property Benefit:</u> Pays a benefit up to the amount shown in the schedule, also subject to a deductible, if the insured sustains a total loss or

destruction of personal property while suffering a covered injury in the same covered accident.

<u>Terrorism Benefit:</u> Pays an additional benefit shown in the schedule of benefits if the insured suffers a covered injury or accidental death that was directly caused by an act of terror.

<u>Travel Assistance Plan:</u> This benefit will cover the cost for transportation of the insured that is in need of medical evacuation, medical repatriation, non-medical repatriation, return of remains, visit to hospital, return of child, or return of companion if the covered person is injured or ill on a covered trip.

<u>No Claim Discount:</u> The insured will receive a specified percentage reduction in premiums if the policy has remained in force for a specified number of years and no claim has been filed or paid.

<u>Wellness Benefit:</u> Pays the amount shown in the schedule if the insured undergoes a routine examination or other preventative tests after this policy has been in force for a specified number of months.

### 3. Renewability

These riders are optionally renewable subject to the termination provisions specified in the policy.

# 4. Applicability

This filing is for new riders. There are no riders currently in force on these form numbers.

#### 5. Morbidity

With the exception of the critical illness benefit, claim costs were developed on a composite basis (not varying by gender or age) using nationwide statistical data, which is consistent with the premium rate basis and how the product will be sold in the market. The morbidity assumptions were developed using the sources show below as well as actuarial judgment.

### [Higher] Education Benefit

National Safety Council - Injury Facts

Daily Incidence Rates – Risk Category F

	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	0.01820	\$100	\$0.00182

#### Common Carrier Benefit

National Safety Council - Injury Facts

Daily Incidence Rates – Risk Category F

<u> </u>	orroo raato	0 111011	calegely.
	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	0.00040	\$500	\$0.00020

### Carjacking Benefit

National Safety Council - Injury Facts

Daily Incidence Rates – Risk Category F

	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	0.000036	\$100	\$0.000004

### Felonious Assault Benefit

National Safety Council - Injury Facts

Daily Incidence Rates - Risk Category F

	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	0.00055	\$100	\$0.00005

### Rehabilitation Benefit

National Safety Council - Injury Facts

Daily Incidence Rates - Risk Category F

	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	0.00055	\$100	\$0.00005

# Seat Belt [Air Bag] Benefit

National Safety Council - Injury Facts

Daily Incidence Rates – Risk Category F

	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	0.00419	\$100	\$0.00042

#### Critical Illness Benefit

- Heart Disease and Stroke Statistics 2007 Update
- Framingham Heart Study 30 year follow-up
- SEER Cancer Statistics Review
- Milliman Research Report: US Organ and Tissue Transplant Cost Estimates

- 2006 USRDS Annual Data Report: An Incidence of Reported ESRD
- Health, United States, 2008 (US Department of Health and Human Services)
- Vital and Health Statistics: Prevalence of Selected Chronic Conditions: United States, 1990-92
- National Health Survey, Series 10 No. 134

### Daily Incidence Rates

		Daily Incidence Per 1,000							
			Major						
Age			Heart	Kidney	Loss of	Organ			
Band	Benefit	Cancer	Attack	Failure	Limbs	Transplant	Paralysis	Stroke	Total
<18	\$1,000	0.00026	0.00014	0.00003	0.00011	0.00015	0.00004	0.00003	0.00076
18-24	\$1,000	0.00070	0.00020	0.00010	0.00011	0.00020	0.00012	0.00005	0.00148
25-29	\$1,000	0.00113	0.00034	0.00015	0.00011	0.00020	0.00010	0.00010	0.00213
30-34	\$1,000	0.00177	0.00064	0.00023	0.00011	0.00026	0.00008	0.00029	0.00338
35-39	\$1,000	0.00278	0.00121	0.00033	0.00011	0.00036	0.00007	0.00068	0.00554
40-44	\$1,000	0.00469	0.00218	0.00046	0.00012	0.00045	0.00009	0.00139	0.00938
45-49	\$1,000	0.00775	0.00378	0.00068	0.00012	0.00053	0.00013	0.00256	0.01555
50-54	\$1,000	0.01264	0.00578	0.00102	0.00012	0.00072	0.00016	0.00382	0.02426
55-59	\$1,000	0.01995	0.00839	0.00146	0.00012	0.00099	0.00018	0.00520	0.03629
60-64	\$1,000	0.03055	0.01124	0.00206	0.00012	0.00099	0.00020	0.00745	0.05261
65-69	\$1,000	0.04235	0.01450	0.00277	0.00012	0.00048	0.00022	0.01103	0.07147
70-74	\$1,000	0.05453	0.01885	0.00331	0.00012	0.00027	0.00033	0.01862	0.09603
75-79	\$1,000	0.06178	0.02482	0.00358	0.00012	0.00027	0.00057	0.03226	0.12340
80-84	\$1,000	0.06229	0.02837	0.00348	0.00012	0.00027	0.00071	0.04044	0.13568
85-89	\$1,000	0.06229	0.02837	0.00348	0.00012	0.00027	0.00071	0.04044	0.13568

The critical illness daily claim costs for a \$1,000 benefit are the same as the daily incidence per 1,000

### Coma Benefit

- Traumatic Brain Injury in the United States: Emergency Department Visits, Hospitalizations, and Deaths
- Report of the Society of Actuaries: Group Life Insurance Experience Committee, March 2006
- www.braininjury.com
- www.caregiver.org

Daily Incidence Rates - Risk Category F

Daily Incidence Rates – Risk Category F					
Benefit Period	Daily Incidence	Benefit Period	Daily Incidence		
(Months)	per 1,000	(Months)	per 1,000		
1	0.00136	51	0.05438		
2	0.00271	52	0.05527		
3	0.00403	53	0.05615		
4	0.00534	54	0.05703		
5	0.00662	55	0.05790		
6	0.00789	56	0.05877		
7	0.00914	57	0.05964		
8	0.01037	58	0.06050		
9	0.01159	59	0.06136		
10	0.01278	60	0.06221		
11	0.01396	61	0.06306		
12	0.01513	62	0.06390		
13	0.01629	63	0.06474		
14	0.01743	64	0.06557		
15	0.01857	65	0.06641		
16	0.01970	66	0.06723		
17	0.02082	67	0.06805		
18	0.02192	68	0.06887		
19	0.02302	69	0.06969		
20	0.02411	70	0.07050		
21	0.02519	71	0.07130		
22	0.02625	72	0.07210		
23	0.02731	73	0.07290		
24	0.02837	74	0.07370		
25	0.02941	75	0.07449		
26	0.03045	76	0.07527		
27	0.03148	77	0.07606		
28	0.03250	78	0.07684		
29	0.03352	79	0.07761		
30	0.03453	80	0.07838		
31	0.03554	81	0.07915		
32	0.03653	82	0.07992		
33	0.03752	83	0.08068		
34	0.03851	84	0.08143		
35	0.03948	85	0.08219		
36	0.04046	86	0.08294		
37	0.04142	87	0.08368		
38	0.04238	88	0.08443		
39	0.04334	89	0.08517		
40	0.04429	90	0.08590		
41	0.04523	91	0.08663		
42	0.04617	92	0.08736		
43	0.04710	93	0.08809		
44	0.04803	94	0.08881		
45	0.04895	95	0.08953		
46	0.04987	96	0.09024		
47	0.05078	97	0.09095		
48	0.05169	98	0.09166		
49	0.05259	99	0.09236		
50	0.05349	100	0.09306		

Daily Incidence Rates - Risk Category F

Waiting Period	Daily Incidence
(Months)	per 1,000
12	0.001214
13	0.001206
14	0.001198
15	0.001191
16	0.001183
17	0.001175
18	0.001168
19	0.001160
20	0.001153
21	0.001145
22	0.001138
23	0.001131
24	0.001123
25	0.001119

# **Emergency Treatment Benefit**

- CDC's National Health Statistics Reports
- Milliman's Health Cost Guidelines

Daily Incidence Rates - Risk Category F

	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	1.33	\$1,000	\$1.33

# Funeral Expense Benefit

• National Safety Council - Injury Facts

Daily Incidence Rates - Risk Category F

. ,			
	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	0.01820	\$1,000	\$0.01820

# In-Hospital Indemnity Benefit

- CDC's National Health Statistics Reports
- Milliman's Health Cost Guidelines

Daily Incidence Rates - Risk Category F

moderice Nates - Nisk Cate				
Waiting		Daily		
Period		Incidence		
(Days)	Benefit	per 100		
0	\$100	0.14599		
1	\$100	0.10540		
2	\$100	0.06462		
3	\$100	0.03801		
4	\$100	0.02338		
5	\$100	0.01559		
6	\$100	0.01087		
7	\$100	0.00764		
8	\$100	0.00564		
9	\$100	0.00434		
10	\$100	0.00341		
11	\$100	0.00275		
12	\$100	0.00227		
13	\$100	0.00188		
14	\$100	0.00155		
15	\$100	0.00132		
16	\$100	0.00113		
17	\$100	0.00098		
18	\$100	0.00086		
19	\$100	0.00076		
20	\$100	0.00064		
21	\$100	0.00052		
22	\$100	0.00041		
23	\$100	0.00038		
24	\$100	0.00034		
25	\$100	0.00031		
26	\$100	0.00028		
27	\$100	0.00024		
28	\$100	0.00023		
29	\$100	0.00021		
30	\$100	0.00019		

# Personal Property Benefit

- Milliman's Health Cost Guidelines
- National Safety Council Injury Facts
- CDC's National Health Statistics Reports

Daily Incidence Rates - Risk Category F

<u> </u>			
	Daily		Daily
Risk	Incidence		Claim
Category	per 1,000	Benefit	Cost
F	0.40398	\$500	\$0.20

### Terrorism Benefit

- Federal Bureau of Investigation Report: Terrorism 2002-2005
- U.S. Statistical Abstract

### Daily Incidence Rates

Benefit	Daily Incidence Inside US per 1,000	Benefit	Daily Claim Costs Inside US per 1,000
Accidental Death	0.000006	\$1,000	\$0.000006
All Other Covered Injuries	0.000023	\$1,000	\$0.000023

Claim costs for coverage outside the US is loaded by a factor of 10

### Travel Assistance Program

- U.S. Travel Association: U.S. Travel Forecasts
- Milliman's Health Cost Guidelines
- Bureau of Transportation Statistics: http://www.bts.gov/

Daily Incidence Rates - Risk Category F

			Daily
Risk	Daily	Average	Claim
Category	Incidence	Cost	Cost
F	0.00053	\$1,590	\$0.85

#### No Claim Discount

 Claim cost development data sources for this rider are the same as the underlying benefits related to this rider. Because this rider pays a benefit if no claims are filed in the first number of years as specified in the policy, the sources used to derive the claim costs for this rider are the same as the sources used in pricing the policy.

#### Wellness Benefit

- Milliman's Health Cost Guidelines
- American Cancer Society, Colorectal Cancer Facts & Figures 2008-2010

Daily Incidence Rates

		Daily
Daily		Claim
Incidence	Benefit	Cost
0.00074	\$50	\$0.037

### 6. Mortality

The National Safety Council, 2009 Injury Facts was used in developing the accidental death mortality rates.

### 7. Persistency

Termination rates were not considered due to the short-term nature of this product.

#### 8. Expenses

Expense components expressed as a percent of premium are shown in the table below.

	Percent of
Premium Component	Premium
Commissions	30.0%
General Operating Expenses	12.5%
Premium Tax	2.5%
Profit	5.0%
Loss Ratio	50.0%
Total	100.0%

### 9. Marketing Method

These products will be marketed by direct agents, brokers, or through direct response methods to all statutorily eligible groups in your state (such as, but not limited to: day care centers, camps, clubs, community and recreation centers, conferences, concerts, special events, entertainers, volunteer organizations and religious and youth sports organizations) consisting of two or more individuals.

### 10. Underwriting

This plan of insurance is provided to the eligible members of the policyholder's group and is not individually underwritten. Simplified underwriting will be used for those purchasing critical illness coverage.

#### 11. Premium Classes

Premium rates for each benefit are expressed on a per person per day rate basis adjusted to reflect the risk associated with the person's participation in the group's covered activity. Additional rate adjustments are made for group and participant characteristics that deviate from the standard assumptions. All rates in the attached rate exhibit are on a composite rate basis (uni-sex and composite age) with the exception of the critical illness benefit. The critical illness benefit rates are shown on a uni-sex basis for all adult attained ages. The critical illness rates may be quoted on an age-specific basis or may be quoted on an age-banded or composite basis to reflect the expected demographics of specific groups or markets.

#### 12. Issue Age Range

Coverage is available to individuals that meet the eligibility, classification of insureds, and covered activity provisions of the policy.

#### 13. Area Factors

Premium rates do not vary by geographic area.

## 14. Claim Liability and Reserves

Reserves for claims incurred but not yet paid will be established according to generally accepted actuarial principles, including but not limited to analysis of claim lag triangles, inventory methods, and percentage of premium methods. There are currently no claim reserves held since these are new forms.

#### 15. Active Life Reserves

No active life reserves will be held for this coverage.

#### 16. Trend Assumptions

No trend has been assumed in this filing.

#### 17. Minimum Loss Ratio

The minimum acceptable loss ratio is 50%.

### 18. Anticipated Loss Ratio

The anticipated loss ratio is 50%. To the extent expense provisions and profit targets differ, we will adjust the gross premium rates accordingly. Under no circumstances will the anticipated loss ratio be below 50%.

#### 19. Contingency and Risk Margins

These forms are expected to produce an overall contingency and risk margin of 5%.

### 20. Experience - Past and Future

As these are new products, no historical experience is available.

#### 21. Lifetime Loss Ratio

Because these are new forms with no prior experience, the lifetime loss ratio is expected to be 50%.

### 22. History of Rate Adjustments

As these are new forms, there have been no rate adjustments.

### 23. Number of Policyholders

As these are new forms, there are no current policyholders.

## 24. Proposed Effective Date

The rates are to become effective upon approval by your Department of Insurance. No policies will be sold until the forms and rates have been submitted and/or approved as required by your regulations.

### 25. Statement of Reliance

In preparing this actuarial memorandum, I relied on data provided to me by Zurich American Insurance Company. I did not audit this data but did review it for reasonableness. To the extent that this data is incomplete or inaccurate the contents of this memorandum may be materially affected.

#### 26. Actuarial Certification

I, Michael E. Weilant, am a Member of the American Academy of Actuaries and meet its qualification standards for preparing rate filings. This actuarial memorandum has been prepared to describe the rates intended to be used for this product. This memorandum has been prepared in conformity with applicable Actuarial Standards of Practice (ASOP), including ASOP No. 8. This actuarial memorandum has been prepared for the sole purpose of demonstrating that the proposed rate schedule is reasonable and the memorandum may not be appropriate for other purposes.

In my opinion, the rates included in the actuarial memorandum are developed using reasonable assumptions and in accordance with generally accepted actuarial principles and are neither excessive nor unfair. These rates are appropriate for the class of risks for which they are intended. This filing is in compliance with state law and regulation.

Emerging experience should be carefully monitored relative to the assumptions and appropriate adjustments made to the premiums in a timely manner.

Michael E. Weilant, FSA, MAAA

MillE Webs

Fellow, Society of Actuaries

Member, American Academy of Actuaries January 2012

SERFF Tracking Number: ZURC-127625892 State: District of Columbia

Filing Company: Zurich American Insurance Company State Tracking Number:

Company Tracking Number: CW AH 33353

TOI: H04 Health - Blanket Accident /Sickness Sub-TOI: H04.000 Health - Blanket Accident /Sickness

Product Name: Additional Riders For Blanket Accident Insurance For All Other Groups

Project Name/Number: /CW AH 33353

# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Actuarial Justification

Comments:

Actuarial Memo has been attached under Rate/Rule Tab

Item Status: Status

Date:

Bypassed - Item: Rate Summary Worksheet

Bypass Reason: Not applicable

Comments:

Item Status: Status

Date:

Bypassed - Item: Consumer Disclosure Form

Bypass Reason: Not applicable

**Comments:** 

Item Status: Status

Date:

Satisfied - Item: Objection Response and Exhibit

**Comments: Attachments:**exhibit.pdf

ZNA03.BMC-300.v1.1.DC.ObjectionResponse.20120119.pdf

SERFF Tracking Number: ZURC-127625892 State: District of Columbia

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# **Superseded Schedule Items**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date:	Schedule	Schedule Item Name	Replacement Creation Date	Attached Document(s)
09/15/2011	Rate and Rule	Actuarial Memo - 50% (08/11)	01/20/2012	ZNA03.BMC- 300.v1.1.ActMemo.50%LR.20 110830.pdf (Superceded)
09/15/2011	Rate and Rule	Rating Plan - 50% (08/11)	01/20/2012	ZNA03.BMC- 300.v1.1.Rates.50%LR.2011 0830.pdf (Superceded)